

*PROGRAM FEES:  
BUILDING FLEXIBLE FUNDING AND  
PARENT SUPPORT FOR YOUR  
AFTERSCHOOL PROGRAM*

# The Partnership for Children and Youth



# Partnership's Funding Guide



## **Filling the Gap: Funding Strategies for California's After School Programs**

*Bay Area Partnership for Children & Youth*

May 2008

# Workshop Overview

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- Why Program Fees
- Structures for Program Fees
- Benefits & Costs
- Planning Considerations
- Fee Calculator
- Know/Don't know/Discover

# Structures for Program Fees

Sliding Scale by Month

Flat Fees by Semester/Session

One-time Registration



# Sliding Scale by Month

## Field Example: Berkeley LEARNS

- Sliding scale based on family size and income level
- Families provide proof of income at enrollment
- Fees are charged monthly for 10 months of program
- Fees are collected and managed at a school site level, with payments placed in “deposit” only accounts

# Sliding Scale Example

## Appendix F. Berkeley LEARNS Fee Structure

### Berkeley LEARNS After School Programs 2007-2008

Full Program Fee is \$360.00 per month

#### Sliding Fee Income Table

Income categories are based on GROSS monthly income (before taxes) and family size.

FAMILY SIZE (for subsidized fees)					
Category	2	3	4	5	6+
Full Cost	Over \$2,725	Over \$3,225	Over \$3,725	Over \$4,225	Over \$4,725
Moderate	\$2,225-\$2,725	\$2,725-\$3,225	\$3,225-\$3,725	\$3,725-\$4,225	\$4,225-\$4,725
Reduced	\$1,724-\$2,225	\$2,224-\$2,724	\$2,724-\$3,224	\$3,224-\$3,724	\$3,724-\$4,224
Low	\$1,223-\$1,723	\$1,723-\$2,223	\$2,223-\$2,723	\$2,723-\$3,223	\$3,223-\$3,723
Partial Scholarship	Less than \$1,223	Less than \$1,723	Less than \$2,223	Less than \$2,723	Less than \$3,223
MONTHLY PROGRAM FEES FOR FULL-TIME ASLP PARTICIPATION (Monthly fees averaged over 10-month period)					
Category	Cost of First Child		Cost of Additional Child		
Full Cost	\$360.00		\$180.00		
Moderate	\$252.00		\$126.00		
Reduced	\$150.00		\$75.00		
Low	\$75.00		\$38.00		
Partial Scholarship	\$50.00		\$25.00		

# Potential Earnings: Sample Scen



Sliding Scale Based on Family Income	100 students	Monthly Payment	X 9 months	Total Projected Fees
Full Cost	20	\$250	\$2,250	\$45,000
Moderate	10	\$125	\$1,125	\$11,250
Low	40	\$50	\$450	\$18,000
Free	30	0	0	0
				\$74,250

# Flat Fee by Semester/Session

## Field Example: Sunnyvale Rec. Dept.

- For elementary school programs:  
\$80/semester
- For middle school programs: \$25/session, 5 sessions per year
- Scholarships available
- If only 30 families paid = \$4,800 in flexible money

# One Time Registration

## Field Example: Hayward Unified School District

- One-time \$100 fee at start of school year
- Fees collected and managed centrally
- Fee waivers available
- If only 30 families paid = \$3,000 in flexible money

# Planning Considerations

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- Is this possible?
- Is it worth the effort?
- Who needs to be on board?
- How can we get there support?
- What structures makes sense for us?
- What systems do we need in place?

# Advice from Other Programs

- Bring parents into the planning process early – frame discussion around why fees are needed
- Think about language – fee?, tuition?, co-pay?
- Educate your community about the value of your program, its quality and its low cost

# Summary

- Program fees may provide a flexible and sustainable source of revenue for afterschool programs.
- It is critical to consider the specific and unique conditions of each AfterSchool program to determine **if** programs fees will work for your program, and *which* fee model is the best fit for your community.
- Questions?



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